

IMPORTERS' QUESTIONNAIRE
CERTAIN POLYESTER STAPLE FIBER FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than July 7, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning certain polyester staple fiber from China (Inv. No. 731-TA-1104 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip code _____

World Wide Web address _____

Has your firm imported certain polyester staple fiber (as defined in the instruction booklet) from any country at any time since January 1, 2003?

☐

NO

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

YES

(Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

()

Phone

()

Fax

Email address

PART I. GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

- I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No

☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain polyester staple fiber from China into the United States or which are engaged in exporting certain polyester staple fiber from China to the United States?

☐ No

☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I. GENERAL QUESTIONS—Continued

- I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain polyester staple fiber?

☐ No ☐ Yes—List the following information.

Firm name

Address

Affiliation

- I-6. Please indicate the nature of your firm's importing operations on certain polyester staple fiber. More than one answer may be applicable.

☐ Importer of record ☐ Takes title to the imported product(s)
☐ Consignee of the imported product(s) ☐ Customs broker or freight forwarder

- I-7. If your firm is an importer of record of certain polyester staple fiber but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

- I-8. Please indicate whether your firm enters certain polyester staple fiber into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones ☐ No ☐ Yes
Bonded warehouses ☐ No ☐ Yes

- I-9. Please indicate whether your firm imports certain polyester staple fiber under the TIB (temporary importation under bond) program.

☐ No ☐ Yes

- I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

☐ No ☐ Yes—Please specify. _____

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Jeremy Wise, Investigator (202-205-3190 or jeremy.wise@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of certain polyester staple fiber since January 1, 2003?

☐ No ☐ Yes—Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of certain polyester staple fiber from China for delivery after March 31, 2006?

☐ No ☐ Yes—Indicate when such orders are to be delivered and the quantities involved.

II-4. If your firm also produces certain polyester staple fiber in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II. TRADE AND RELATED INFORMATION—Continued

- II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of certain polyester staple fiber imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

☐ China

☐ All other sources combined¹

(Quantity in thousands of pounds, value in \$1,000)					
Item	Calendar years			January-March	
	2003	2004	2005	2005	2006
BEGINNING-OF-PERIOD INVENTORIES (quantity)					
IMPORTS: ²					
Quantity of imports					
Value of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ³ of internal consumption/transfers					
EXPORT SHIPMENTS: ⁴					
Quantity of export shipments					
Value of export shipments					
END-OF-PERIOD INVENTORIES ⁵ (quantity)					
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
U.S. SHIPMENTS TO END USERS (quantity)					

¹ Please identify these sources: _____

² Identify the foreign producers, if known: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003, 2004, and 2005 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes

☐ No

—Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. **IMPORTS BY TYPE.**--Report your firm's imports of certain polyester staple fiber (by product type) imported by your firm for calendar years 2003, 2004, and 2005, and interim period January-March 2005 and 2006. Report separately for China and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

☐ China

☐ All other sources combined¹

(Quantity in thousands of pounds, value in \$1,000)					
Item				Jan.-March	
	2003	2004	2005	2005	2006
IMPORTS OF:					
VIRGIN POLYESTER STAPLE FIBER¹					
Quantity					
Value					
CONJUGATE POLYESTER STAPLE FIBER²					
Quantity					
Value					
REGENERATED POLYESTER STAPLE FIBER³					
Quantity					
Value					
OTHER POLYESTER STAPLE FIBER⁴					
Quantity					
Value					
TOTAL POLYESTER STAPLE FIBER⁵					
Quantity					
Value					
¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers. ² "Conjugate polyester staple fiber," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber). ³ "Regenerated polyester staple fiber," as used here, does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition. ⁴ "Other polyester staple fiber," as used here, can include virgin, blended virgin, regenerated or other fiber products that do not fall within the available categories. ⁵ Total U.S. shipments reported above should reconcile with U.S. shipment data reported in Section II-5					

PART III. PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from John Benedetto, Economist, (202-205-3270 or john.benedetto@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No. E-mail address

Section III-A. PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China during January 2003-March 2006:

Product 1: Virgin polyester staple fiber¹-- 5-7 denier, solid, dry
Product 2: Virgin polyester staple fiber¹-- 5-7 denier, hollow, slick
Product 3: Virgin polyester staple fiber¹-- 12-15 denier, solid, dry
Product 4: Virgin polyester staple fiber¹-- 12-15 denier, hollow, slick

Product 5: Conjugate fiber²-- 12-15 denier, hollow, slick

Product 6: 100% Regenerated polyester staple fiber³-- 5-7 denier, solid, dry
Product 7: 100% Regenerated polyester staple fiber³-- 12-15 denier, solid, dry

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

¹ "Virgin polyester staple fiber," as used here, is single component, single crimp PSF that does not contain regenerated fibers. Virgin fibers are made directly from raw materials and are characterized by the purity of the whiteness of the fibers.

² "Conjugate polyester staple fiber," as used here, is spiral/double crimp PSF made from two types of fiber (also known as bi-component fiber).

³ "Regenerated polyester staple fiber," as used here, does not contain any virgin fibers. It is made from recycled PET stock. Blended virgin and regenerated fiber products do not fall within this definition.

PART III. PRICING AND RELATED INFORMATION—Continued**Section III-A. PRICE DATA—Continued**

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ imported from China and sold by your firm.

☐ Product 1 ☐ Product 2 ☐ Product 3

☐ Product 4 ☐ Product 5 ☐ Product 6 ☐ Product 7

(Quantity in thousands of pounds, value in \$1,000)		
Period of shipment	Quantity	Value ²
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART III.--PRICING AND RELATED INFORMATION--Continued**Section III-B.--PRICE-RELATED QUESTIONS**

- III-B-1. Please describe how your firm determines the prices that it charges for sales of certain polyester staple fiber (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

- III-B-3. What are your firm's typical sales terms for certain polyester staple fiber imported from China (e.g., 2/10 net 30 days)? _____. On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

- III-B-4. Approximately what share of your firm's sales of its certain polyester staple fiber imported from China in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

- III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued**Section III-B.--PRICE-RELATED QUESTIONS**

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of certain polyester staple fiber?

Source	Share of sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of certain polyester staple fiber that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-B-9. What is the geographic market area in the United States served by your firm's certain polyester staple fiber ?

- ☐ Northeast ☐ Mid-Atlantic ☐ Midwest ☐ Southeast
☐ Southwest ☐ Rocky Mountains ☐ West Coast ☐ Northwest
☐ National ☐ Other (describe) _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-10. Describe the end uses of the certain polyester staple fiber that you import from China. For each end-use product, what percentage of the total cost is accounted for by certain polyester staple fiber?

<u>End use</u>	<u>Share of total cost accounted for by certain polyester staple fiber (percent)</u>
_____	_____
_____	_____
_____	_____

III-B-11. (a) Please list in order of importance any products that may be substituted for certain polyester staple fiber.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain polyester staple fiber?

☐ No

☐ Yes--To what degree do changes in their prices affect the price for certain polyester staple fiber ? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain polyester staple fiber or final end use?

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-12. How has the demand within the United States (and outside the United States if known) for certain polyester staple fiber changed since January 1, 2003? What principal factors affect changes in demand?

☐

Increased

☐

Unchanged

☐

Decreased

III-B-13. Have there been any significant changes in the product range or marketing of certain polyester staple fiber since January 1, 2003?

☐

No

☐

Yes--Please describe.

III-B-14. Has your firm refused, declined, or been unable to supply certain polyester staple fiber since January 1, 2003? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)

☐

No

☐

Yes--Please note and document the time period(s) (i.e., month and year), country of origin, and the customer involved; and the amount and type of product involved.

Section III-B.--PRICE-RELATED QUESTIONS--Continued

PART III.--PRICING AND RELATED INFORMATION--Continued

III-B-16. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between certain polyester staple fiber produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of certain polyester staple fiber, identify the country-pair and report the advantages or disadvantages imparted by such factors:

[illegible]

PART III. PRICING AND RELATED INFORMATION—Continued**Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for certain polyester staple fiber imported from China during 2003-2005. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of certain polyester staple fiber from China that each of these customers accounted for in 2005.

No.	Customer's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2005 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					